Course objectives  The main objective of this class is to enable the student to use economic principles to examine relationships (which sometimes involve sex), drugs, and crime. Behavioral economics looks at how psychological factors, such as perception, influence economic decisions. We will also be looking at the economic consequences of the choices people, societies and government make regarding sex, drugs and crime.

General requirements  Completion of all tests and assignments on time and in the manner specified is required. It is extremely important to keep up on course reading. It is expected that you will come to each class prepared, that is, having read the assigned material. If you are not in class, please refer to the syllabus.  If you take responsibility it will affect your class performance positively.

Regular attendance is also of the utmost importance. The purpose of this requirement is to insure that you get as much as possible from the course. All tests count. If you have reason to believe you will be unable to attend class regularly, it will be difficult to succeed in the class.

Some of the writings, lectures, films, or presentations in this course may include material that conflicts with core beliefs of some students. Please review the syllabus carefully to see if the course is one that you are committed to taking. If you have a concern, please discuss it with me at your earliest convenience.

There are no prerequisites for this class. You need not have studied economics beforehand. All you need is an interest in the subject, a commitment to work to develop an understanding of the issues concerning inequality, and a commitment to debate and disagree in a principled way about some highly controversial topics.

Text and Readings
2. Opium Nation by Fariba Nawa 2011 978-0-06-193470-4 Harper-Collins
4. Note packet for 3960--001 from bookstore

Grading  Grades will be composed of tests, article presentations, presentation, book tests, and group grade.
1. Attendance ¼ point for being on time and ¼ for attending class each day, worth 15 points
2. Article Summary of Radical, Liberal and conservative Ideologies worth 9 points
3. Article Assignment Darwin, Swift and Carnegie worth 15 points
4. Each test will be worth between approximately 8–20 points each. All tests count—no tests dropped
5. Individual article presentation, worth 3 points.
6. Group Outline , worth 3 points
7. Group Presentation, worth 18 points.
8. Group Paper, worth 10 points
9. Group evaluation grade, worth 3 points.
10. If you miss a student presentation, you must complete a 3-pg makeup paper or lose 10 pts. See next page.
11. If you are late for another groups’ presentation, -2 each time.
12. Assignment interviews for It’s Not You, It’s the Dishes (Spousonomics) 5 points each
13. Documentary points will vary with length

Grades
100%-93 A  82-80 B-  69-67 D+
92-90 A-  79-77 C+  66-63 D
89-87 B+  76-73 C  62-60 D-
86-83 B  72-70 C-  59-0 F
**Schedule**

**August 25 M**
Go through the syllabus
Questionnaire and “ I Expect”,
Handout *Professors Who See No Evil*

Read *Professors Who See No Evil*
Start reading *Carnegie, Darwin and Swift*

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**August 27 W**
Discuss *Professors Who See No Evil*
Get 2 student article presentations for next class
Discuss Carnegie, Darwin and Swift assignment.
Start *12 Angry Men*

Due next class:

assignment on Carnegie, Darwin and Swift
Pick a seat next class that you will sit in for the rest of the semester.

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**September 3 W**
Assignment Due on Carnegie, Darwin and Swift.
Pick a seat for the semester. Create seating chart.
2 student articles
Discuss assignment.
Finish *12 Angry Men*

Read for next class: *Alternative Econ Phil* and *Contemporary American Capitalism and Its Radical Critics* in preparation for assignment *Summaries of Ideologies*

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**September 8 M**
Discuss assignment *Summaries of Ideologies* using articles *Alternative Economic Philosophies* and *Contemporary American Capitalism and Its Radical Critics*
Start to discuss Economic Terms, Supply and Demand, Keynes, Marx and Smith
3 student articles
Assign groups and topics

Start working on *Summaries of Ideologies* assignment

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**September 10 W**
4 student article presentations.
Finish Economic Terms, Supply and Demand, Keynes, Marx and Smith
Assign remaining article presentations.

Due next class:
Assignment *Summaries of Ideologies*

Meet at library next class! Room 1160
September 15 M
Meet at Library Room 1160!!!!!!!!!!!!!!!!!!!!!!!!!!!! For Library Research Instruction
Assignment due **Summaries of Ideologies**
4 article presentations

Read Chapters 1 and 2 in *Opium Nation*. There are study guide questions in the packet.

September 17 W
Discuss Chapters 1 and 2 in *Opium Nation.*
3 student article presentations
The Secret War  http://www.pbs.org/wgbh/pages/frontline/secret-war/

Read for next class: Chapters 3-4 Opium Nation

September 22 M
**Presentation**  The Economics of Drug Legalization
3 article presentations
Discuss Opium Nation 3-4

Read for next class. *Opium Nation* Chapters 5 -6.

September 24 W
**Presentation**  The Externalities of War
3 article presentations.
Discuss *Opium Nation* Chapters 5 -6.

Due next class: Study for Test *Opium Nation* Chapters 1-6

September 29 M
**Test** on *Opium Nation* Chapters 1-6- one sheet of handwritten notes with you for the test.

Due next class: Read *Opium Nation* Chapter 7-Epilogue.

October 1 W
**Presentation**  The Economics of Child Slavery
3 article presentations
Discuss *Opium Nation* Chapter 7-Epilogue.

Study for next class: Test Opium Nation Chapters 7-Epilogue

October 6 M
**Test** on *Opium Nation* Chapters 7-epilogue—I page of handwritten notes with you.
Guest speaker John Reed History Professor

Read for next class: Intro and Chapter 1-- in *The New Jim Crow* There are study guide questions in the packet.
Oct 8 W
Lecture on Jim Crow laws and intro to The New Jim Crow
3 student article presentations
Discuss Intro and chapter 1 The New Jim Crow
Discuss Test

**Read for next class:** Chapters 2-3-- in The New Jim Crow

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Fall Break 13-17 Yippee!

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October 20 M
Discuss Chapters 2-3 The New Jim Crow
Start Doc Slavery by Another Name (90 min)
2 article presentations

**Study for** test Intro through Chapter 3 The New Jim Crow

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October 22 W
Test on the New Jim Crow up through Chapter 3---1 page notes
Finish Doc Slavery by Another Name

**Read for next class:** Chapter 4 The New Jim Crow

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October 27 M
Presentation The Economic and Societal Costs of the Death Penalty
3 student articles
Discuss Chapter 4 The New Jim Crow

**Read for next class:** Chapters 5- 6 The New Jim Crow

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October 29 W
Presentation The Economics of Prison Privatization
Discuss Chapters 5- 6 The New Jim Crow
Start Doc The House I Live In

**Study for test** The New Jim Crow Chapters 4-6

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November 3 M
Test on The New Jim Crow Chapters 4-6—can have 1 page handwritten notes
Finish The House I Live In

Start Reading Spousonomics if you want to over break.
November 5 W
A Class Divided Doc
Discuss *Spousonomics* intro
2 student articles

Assignment Intro-Ch 2 Spousonomics

November 10 M
Discuss Spousonomics Chapters 1-2
The Paradox of Choice TED Talk Barry Schwartz

Due next class: Interviews due next class on chapters 1 and 2

November 12 W
Presentation Economic Cost of Divorce and Benefits of Marriage
Assignment Due Chapters 1-2 *Spousonomics*-- Discuss
Discuss Assignment

Read for next class: Chapters 3-4 Spousonomics

November 17 M
Discuss Chapters 3-4 *Spousonomics*
TED talk http://www.ted.com/talks/laura_trice_suggests_we_all_say_thank_you

Due next class: Interviews Chapters 3-4 Spousonomics

November 19 W
Presentation Domestic Violence
Assignment Due Ch 3-4 Spousonomics-- Discuss

Read for next class: Chapters 5-6 Spousonomics

November 24 M
Discuss Chapters 5-6 *Spousonomics*
http://www.ted.com/talks/laura_trice_suggests_we_all_say_thank_you

Due next class: Interviews Chapters 5-6

November 26 W
Presentation Societal Costs of Pornography
Interviews Due Chapters 5-6--- discuss

Study for test Chapters 1-6
December 1 M
Test *Spousonomics* Intro- Chapter 6 Discuss Chapters
Discuss Chapters 7-8
Practical Wisdom TED Talk Barry Schwartz

Due next class: Interviews Chapters 7-8 *Spousonomics*

December 3 W
**Presentation** The Marketing of Sex and Love
Assignment due Chapter 7-8 and discuss
Discuss Chapters 9-10 terms

Study for test Chapters 7-10 *Spousonomics*

December 8 M
Test *Spousonomics* Chapters 7-10
Interviews due Chapter 9-10
Start Movie

Study for test: Review class material and relate to the movie

December 10 W
Finish Movie
Test

----this is our last class

Remember there is no final for this class.
I hope to stay on this schedule. However, the student is responsible for any announced changes.

If I am Late to class ----- please wait for 20 minutes if I am late to class (for some strange reason☺)

**Americans With Disabilities Act Statement**

The University of Utah seeks to provide equal access to its programs, services and activities for people with disabilities. If you will need accommodations in the class, reasonable prior notice needs to be given to the Center for Disability Services (CDS), 162 Olpin Union Building, 581-5020 (V/TDD). CDS will work with you and the instructor to make arrangements for accommodations. All information in this course can be made available in alternative format with prior notification to the Center for Disability Services.
Explanations of Assignments, Tests, etc.

Darwin Carnegie and Swift Assignment worth 15 points due Sep 3—see assignment sheet in packet

Summaries of Ideologies worth 9 points using the two articles Alternative Economic Philosophies and Contemporary American Capitalism and Its Radical Critics
A one page, single spaced summary of the conservative, liberal, and radical philosophies is due Sept 15.

Tests will be composed mostly of essay type questions and some multiple choice. Questions/rebuttals to test questions/answers need to be in written form and submitted no later than one week after tests are handed back. Old test questions/rebuttals will not be entertained

Absence on test days: One time only! If you know you will be unable to attend a class period on which a test takes place, you will need to submit a written request in advance to me (one time max). If you do not make prior such arrangements, tests taken late will receive 50% of the full grade points (unless absence is verified by doctor or police report). If you do not contact me by the next class, no makeup tests will be given.

Book Tests You are assigned to read The New Jim Crow, Opium Nation and It’s Not You, It’s the dishes (Spousonomics), We will discuss the books in class. You can have 1 page of handwritten notes with you during the test.

Article Presentation You will be assigned a date on which you will bring in a current article (newspaper, magazine, internet news) that pertains to the subject we are currently studying. You must relate it to the economic topics we are discussing. You will summarize the article for the class in a 2-3 minute presentation and be prepared to comment on the subject. A typed written outline will also need to be turned in at this time.

Group Outline, Presentation and Paper Please refer to the Guidelines page (the outline is due at least one week prior to your presentation and the paper is due the same day as your presentation)

Group grade After your group has presented, please fill out the evaluation sheet found in the back of your notes packet. Grade each person in your group as well as yourself based on responsibility and effort towards the group.

Presentation Quizzes The student audience will be asked to take a written quiz or participate in the group presentations which will be worth 2 points for each presentation. These points cannot be made up if you miss the presentation. Also, if I believe that a student in the audience is not paying attention during a presentation, they will not receive the 2 points possible and may need to write a makeup paper.

Absence on presentation days. If you miss a presentation (this means 25% or more), you must complete a 3 page report, single spaced, using at least three sources, of which one must be a journal, exploring the topic you missed. The paper will be graded on a 0-10 point scale. If you fail to do so your grade will be docked 10 points. You can make up only one missed presentation. The makeup paper is due one week after the missed debate.

Class structure. Tests will be given at the beginning of class. If you come to class late, you will not be given extra time. Presentations will also be start at the beginning of class. Please be prepared.

Electronic Devices No electronic devices, such as computers, headphones or cellphones are allowed to be used in the classroom. You will have class notes and computers are very distracting to other students. If you have special needs for taking notes, you will need to speak to me.
Assignment Carnegie, Darwin, and Swift.

Due September 3 Worth 15 points

Study Focus When you complete this lesson you will have been exposed to differing views about inequality, discrimination, and wealth. You will be able to explain each author's prescription for the best way to reduce inequality and discrimination.

Resources and Commentary (all articles are on e-reserve)

Charles Darwin (1809-1882) was an English naturalist who developed the theory of Natural Selection. Article Title Natural Selection or Survival of the Fittest

Jonathan Swift (1667-1745) was an Irish-born satirist. Satire is a style of writing in which people and their actions are critiqued by being made to look ridiculous. Swift, in A Modest Proposal, uses exaggeration and absurdity to make his social critique. Swift's best known satire is Gulliver's Travels, which, like A Modest Proposal, concerns leading political issues of its day. Article Title A Modest Proposal

Andrew Carnegie (1835-1919) was a Scottish-born American industrialist. Although he came from a poor family, Carnegie eventually became the owner of one of the largest steel companies in the world. After selling his company in his old age, he became a philanthropist, giving great sums of money to libraries, education, and science. Article Title The Gospel of Wealth

Assignment

1. Briefly summarize the ideas that each article by Darwin, Swift, and Carnegie attempt to convey. (6 points)

2. Then discuss similarities and differences among the articles. (3 points)

3. "Social Darwinists” believe that those who are unable or unwilling to fend for themselves should be viewed as unfit and thus not be aided, or even encouraged to live, while those that are wealthy and able are deemed fit and worthy. (Remember that Darwin was not a Social Darwinist) How would one argue that ‘natural selection’ applies to economic classes of people? (3 points)

4. How would one argue against the Social Darwinist view? (You can use others and/or your view here) (3 points)

Form Paper (written comments on return) Email (you will confirmation and grade by email)

3 pages
Each question should be answered clearly, completely, and concisely using proper structure and punctuation.
Assignments must be typed and 1½ spaced
Assignment  Summary of Ideologies

Summarize the three economic ideologies: Radical, Liberal and Conservative

Due  Sept 11

Worth  9 points

Resources:
“Alternative Economic Perspectives”
“Contemporary American Capitalism and Its Radical Critics”

Where are the resources?  Online e-reserve

What it should look like-- format
One page
Single spaced
Three paragraphs highlighting the essence of each of the three ideologies.
Be concise.

Form
Paper  (you will get written comments on return)
or
Email  (you will confirmation and grade by email)

Below is a course reserve “How to Guide” for students. It provides a walkthrough that will explain searching courses, filtering courses and finally how to access copyrighted material from off campus. http://campusguides.lib.utah.edu/course_reserves_guide
Research Paper Outline and Presentation Guidelines

Each group of students will be assigned a topic (same as the paper topic) to construct a presentation that will be given to the class as scheduled on the syllabus.

You are required to prepare a group Power Point or Prezi presentation. (Your presentation is evaluated on content, organization, and clarity as outlined below.) The presentation should be a total of 20-25 minutes (about 5 minutes per person and then 5 minutes for the quiz or class participation activity). You will lose points if you go over your individual time of 5 minutes.

****You need to start on time—please Do a Test run with your computer beforehand to see that it works!*****

If you have a Mac computer, you will need your own adapter for the projector. I have the PC cord. If you want sound you will need to check out another cord for that—both at the library.

Suggestion: Toastmasters club is a campus student group that meets on T 11-12 that practices public speaking. Check them out!

You may consider covering the following sections (the appropriateness will vary with the topic):
Background/ History
Objective/ The problem/ The issue
Data
Conclusion/ Policy Recommendation
References

Outline
One week before your scheduled presentation please hand in an outline of what you are planning to present to the class. Include the above information if applicable. If I ask you to revise your outline, points will be given after the revised outline is complete. The outline is worth 3 points for each student.

Sources Your sources need to be academic in nature. You are required to have at least 3 sources from scholarly journals which can be found through the library or other sources such as scholar.google

Classmate quiz Either during or after your presentation, please prepare a written quiz or participation exercise for your audience. It is up to the discretion of the presenters as to what this requirement entails. It should be worth 2 points for the student audience. I encourage creativity here 😊

Grading
During the presentation, I will grade each student based on the evaluation guidelines listed below. The presentation grade is worth 18 points for each individual student.

**Evaluation Guidelines for Presentations**

1. Topic/ Problem stated clearly. 1 2
2. Quality of information/data 1 2
3. Facts Support Conclusion 1 2
4. Policy or learning objective clearly stated. 1 2
5. Visual presentation of information/ neatness/ effectiveness 1 2
6. Your individual participation 1 2 3 4
7. Keeping within the time limit and starting on time 1 2
8. (Preparing/conducting)Student audience assignment/quiz 1 2

Total (18 possible) ____________________________
Research Paper Guideline

There will be **3-4 people** in each group.

Each group of students is required to write a **5 page paper** on the subject your group is presenting to the class. If your group paper is longer than 5 pages it will be penalized.

**Form**  Single spaced with a 12 pt font.

**Sources**
The final paper should use at least 5 different reputable sources (3 of which need to be journal articles) to be cited either with footnotes or include a bibliography.
The paper is worth 10 points for each student.

**There will be one paper turned in for each group.**

**Papers are due the day of your group presentation.**
Late papers will not be accepted.

Since there are 3 people in each group, the group should decide as to how to divide the topic into research/work components. These components should form a coherent whole as reflected in your paper as well as your class presentation. Your analysis should be economic in nature. Depending on the topic some papers may concentrate on "the numbers" more than others.

If your group has additional ideas, please bring them forward. My wish is that the topic you are assigned is a topic that interests you and something you would like to learn more about.

**Plagiarism**

**Definition:** In an instructional setting, plagiarism occurs when a writer deliberately uses someone else’s language, ideas, or other original (not common-knowledge) material without acknowledging its source.

Most current discussions of plagiarism fail to distinguish between:

1. submitting someone else’s text as one’s own or attempting to blur the line between one’s own ideas or words and those borrowed from another source, and
2. carelessly or inadequately citing ideas and words borrowed from another source.

paperrater.com is a useful tool to check your paper before you turn it in.

[www.writingcenter.utah.edu](http://www.writingcenter.utah.edu) is where you can make online appointments m-f 10-7 for help at the library writing center here on campus.
Topics for 2014 Fall doing 9
The Economics of Drug Legalization
The Externalities of War
The Economics of Child Slavery
(The Economic Costs of Guns)
The Economic Costs of the Death Penalty
The Economics of Prison Privatization
(Legalization of Prostitution)
Societal Costs of Pornography
Domestic Violence
The Economics Cost of Divorce and Benefits of Marriage
The Marketing of Sex and Love